

The Test Drive Conference Call

We have calls set up seven (7) nights a week to help you market and promote your website. The purpose of this call is twofold:

1. To showcase your business to your family, friends and associates
2. To be trained on how to do the test drive

760.569.7676 / Pin: 169599#
8:30pm EST ♦ 7:30pm CST ♦ 5:30pm PST

Booking the Test Drive Appointment

What do you say to get someone to give you 20 minutes in front of the computer to see the site? It is very important that you set the appointment for them SEE the site not hear about it!

Please follow these recommendations! Do **NOT** try to describe the site, tell your prospects about the stores or all the money they can make. **LET THE WEBSITE DO THE TALKING FOR YOU!**

Hi, PERSON'S NAME. I have just purchased an eCommerce website. I would love to have 20 minutes while you are in front of the computer so I can show you what my business is all about.

If prospect tries to get you to tell them a little about it or asks for the website address, your response should be:

Everything is 100% visual. Please give me the courtesy to **SHOW** you!

Then direct prospect to the nightly Test Drive Conference Call (760.569.7676, pin: 169599#).

NOTE: If the time of the call does not work for your prospect, contact your Success Coach or Sponsor so they can accommodate your prospect with a time that is convenient for them.

ZamKnowledge

This is just a little quiz to test and encourage exploration of your website.

1. Name five (5) Fortune 500 companies that you get paid commissions from?
2. With Restaurants.com, what other options can you get besides the \$25 certificates for \$10?
3. Name two (2) of the major cell phone vendors that you can get phones from on your website?
 - a. Name two other items that you can get through ZamTek?
4. What Hollywood nutritionist promoted Nutraceuticals on the Rachael Ray Show?
 - a. What did she say about Nutraceuticals?
5. Which store in your Internet mall pays the highest commission?
6. Where can you get a passport or Visa on your website?
7. How many minutes does it take to create a Diamond Ice Print?
8. Name seven (7) celebrities Gina Alexander has made handbags/accessories for?
9. What is needed to get into your ZamZuu Business Center log in?
10. How do you get to your Rep Back Office?

Weekly Conference Calls

Friday Morning Coffee Shop Call

8:30am EST ♦ 7:30am CST ♦ 5:30am PST
712.432.0075 / pin: 708414#

Sunday Crump Nation Family Call

7pm EST ♦ 6pm CST ♦ 4pm PST
712.432.0075 / pin: 708414#

Monday Night SOTV Leadership Call with Director Lucretia Daniel

9pm EST ♦ 8pm CST ♦ 6pm PST
712.432.0075 / pin: 708414#

Saturday Morning Ladies Only Call

10am EST ♦ 9am CST ♦ 7am PST
218.844.0850 / pin: 988642#

Everyday – 7 days a week Test Drive Call

8:30pm EST ♦ 7:30pm EST ♦ 5:30pm PST
760.569.7676 / pin: 169599#

Be sure to visit
www.SpiritOfTeamVision.com
website and join our mailing list!!

The ZamZuu Signup Process: As Easy As 1,2,3!

Step 1: Signup for \$99.95 Broker's License

1. Go to www.zamzuu.biz/YOUR-REP-ID
2. Click on Amazing Broker Opportunity
3. Click on \$99.95 arrow
4. Click on Country and then State
5. Confirm the name of the person you are signing up with by checking Yes and then check I Agree. (If you do not see the name and phone # of the person who referred you, stop the process. Get on the phone with the person so you can be directed to their website.)
6. Check the box below the Policies and Procedures
7. If the prospect is signing up under a Business name with a Tax ID#, then you click Business. Otherwise leave it marked Personal
8. Under Tax Information section, from Tax ID Type dropdown list:
 - a. for a Personal accounts, select SSN (social security number)
 - b. for a Business account, select FEIN (Do not put any dashes or spaces between the #'s put all 9 numbers straight together.)
9. Under Account Information section, the system will not give you a Username and Password that's already being used, so if you run into that problem just add letters or numbers to change it. Password requirements:
 - a. 6 or more characters
 - b. at least one capital letter
 - c. one lower case letter
 - d. one number
10. The Demographic Information section is optional – you do not have to fill it out
11. You do not have to provide Back Up Payment Method
12. After filling out all the self-explanatory information on the next page, you have the option to Edit by verifying all information entered is correct to complete the signup process. If something is wrong you will not be allowed to go to the next screen; you will see a blinking exclamation point next to the box indicating where a problem has occurred.
13. Once you are on the Edit screen verifying all information entered, if everything is okay you then click Complete and a screen with your Receipt for the \$99.95 transaction should appear with the order confirmation number

Step 2: Signup as a ZamZuu Representative

1. Go to www.zamzuu.biz/YOUR-REP-ID
2. Click on Exciting Rep Opportunity
3. Click on arrow with Continue Your Registration
4. Fill out the required information. (No payment info is needed for the Rep position.)
5. Click Continue. If everything is completed correctly you should see Thank You For Registering and the page will default to the Back Office Log In area where it will ask for your Username and Password.

Step 3: Give Someone a Free Agent Website

Brokers purchase a license to give away the Free Agent Website, but must first agree to become a Broker (steps 1-4). Once you have completed steps 1-4, you won't have to repeat them again.

Accept Broker Agreement

1. Login to your ZamZuu Business Center with your Username and Password: <http://my.zamzuu.com>
2. Click on ZamZuu Broker Opportunity Is Now Available picture (sample below)



3. Click on box that says Yes I want to become a Broker
4. You should see a Congratulations screen – you are now a Broker able to give away Free Agent websites!

Give Away Free Agent Site Option 1

5. Go to www.zamzoo.biz/YOUR-REP-ID and in the top-right corner, click on Representative Login
6. Login on the Broker Back Office side (left) with your Username and Password
7. When the site pulls up, click on the link that says Simply Click "HERE" to get started
8. Enter your prospects' Email addresses and click Submit
 - a. prospect will receive an invitation Email and has to follow the instructions in the Email within 24 hours to receive their website
 - b. if they don't respond within 24 hours, you will need to resend to the link to your prospect. **TIP:** Make sure the prospect opens the link while you are on the phone with them – this should move the process along faster.

Give Away Free Agent Site Option 2 – **NEW!!**

Sign up Free Agents at:

www.ZamZooFreeAgent.com/YOUR-BROKER-ID

Broker ID can be found in your Broker Back Office beside your name and the "Logout" link.